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Leading for Performance

Metrics and CPI Implementation

Briefing to the Port of Seattle Commission

October 9, 2012



Port Challenges and Opportunities

Challenges

- Diverse business lines, customers, stakeholders
- Competing and conflicting priorities
- Limited time and resources versus demands

Opportunities

- 1,666 employees focused on the vital priorities
- Common language for strategy and one port alignment
- Creative tools that leverage one another's learning & experience

Metrics and CPI

These two initiatives are inter-related.

- Metrics will help align Port internal activities to help us all pull forward in the same direction.
- CPI improves work efficiency and strengthens internal capability for better performance on key metrics.
- Both support Century Agenda and Port Strategies
- Both are making meaningful progress
- Today's Briefing Objectives:
 - Increase awareness
 - Reinforce Commission support

Metrics – Progress to Date

- □ Benchmarked with UW, King County, PDX
- Top Tier Metrics for divisions are defined
- Good progress to date in defining Second Tier metrics within Departments
- Dashboard for metrics is operating and continues to be populated by departments & functional teams
- Common definitions and language are in place for clarity of understanding
- Starting to incorporate into annual budget work

Metrics – current activities

- Improving ties to budget process including quarterly financials
- Improving ties to divisions strategies with 2013 budget cycle
- Departments assessing and improving 2nd and 3rd tier metrics
- Cascading metrics will ensure more employees are pulling in the same direction and better connected to Century Agenda and various Port strategies

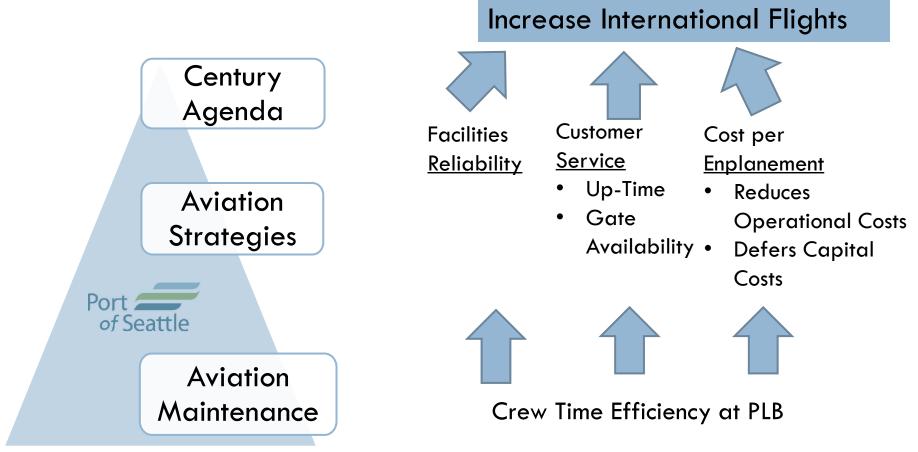
Metrics – Cascade Example



Metrics – Benefits to Strategies

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Many small metric improvements can provide tangible Port benefits:



Metrics Dashboard Site

http://collab.portseattle.org/sites/metrics/default.aspx

CPI - Improve the Process !!!

□ CPI is about the processes:

- The Port uses thousands of processes to transact its business. Many processes have not been reviewed and improved for years.
- □ CPI will:
 - Improve our processes by removing wasteful steps
 Simplify processes and make them more efficient
 Examine processes from the customer's perspective
 Utilize employees knowledge to improve work flow

CPI - Who is Successfully Using it ?



CPI - The 'What' and 'How'

- Waste: Waiting, Motion, Overprocessing, etc.
 Voice of the Customer
- Teamwork
- Workshops and employee engagement
- Walk the process and map it
- Current state measurements, then future state
- Team report outs and celebration

CPI - Universal Principles

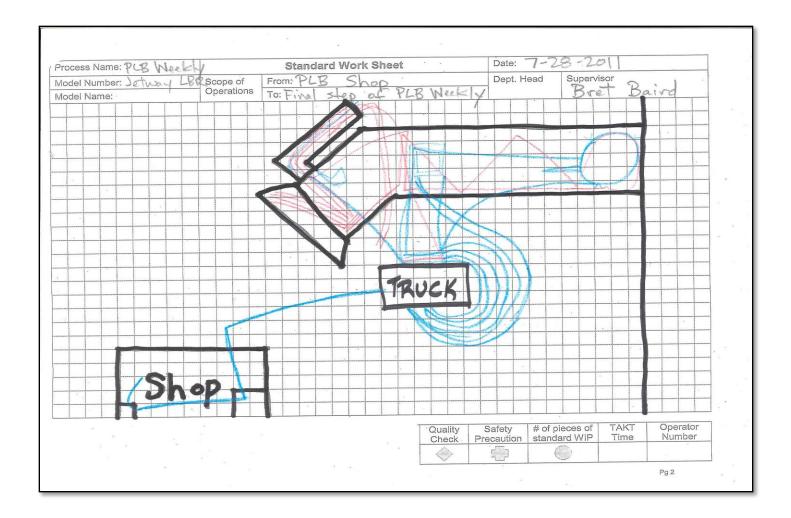
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- Waste exists within processes
- Processes apply to all organizations
 - Service and Manufacturing
 - Private and public
 - Salaried and represented
 - Hybrid Enterprises like Port of Seattle

CPI - Trial Success #1 PLB Preventative Maintenance Process



CPI - Trial Success #1 PLB Waste of Motion

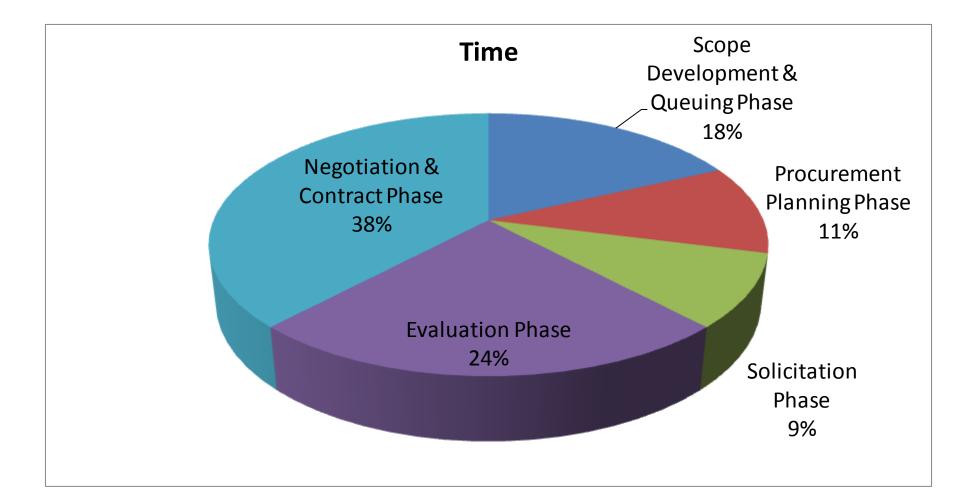


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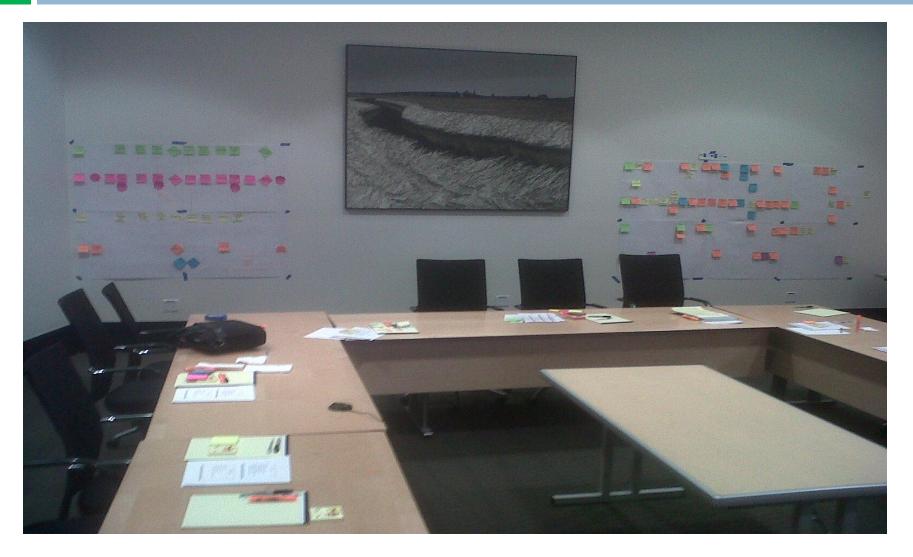
CPI - Trial Success #1 Estimated PLB Results

- □ Estimated increase in overall PLB capacity of 3%
 - Reduced process time by 15 minutes per bridge
 - From 51 to 12 Work Orders per week
 - From 102 to 24 pieces of paper per week
 - Reduced Foreman administration time by 3 hrs./week
 - Less walking distance, fuel usage, mileage on truck

CPI - Trial Success #2 CPO Consultant Evaluation Phase



CPI - Trail Success #2 Procurement Mapping – Future States



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CPI - Trial Success #2 Procurement Mapping – Results

- □ Estimated reduction in days from 62 to 34 days.
 - Reduced documentation requirements
 - Elimination of rework eliminated the "do-loops"
 - Addition of Team Consensus Meetings now being tested for added time savings

CPI - Trial Success #3 Employee Time Tracking

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CPI - Trial Success #3 Employee Time Tracking

- Estimated savings of over \$6,000 in material and labor in the first year.
 - Reduced the number of steps in the process from 13 down to 7.
 - Reduced paper and walking distance to 0.
 - Pilot process being tested in Aviation Facilities and Infrastructure group.

Most Important Part of CPI & Metrics



Moving Forward

□ The port's senior leaders have given us the go-ahead

- CPI aligns with port-wide metrics, airport strategies, employee development and engagement, etc.
- Tay has announced the program via email to employees
- Topic of discussion at Port Retreat
- Next 12 months are planned
 - Each division's first workshop event
 - CPI Specialists
 - CPI Information Sessions

CPI – Employee Reactions

Placeholder for CPI Video

Questions ?